

# Capability Statement



**Patricia Smoot Wicks, MSW**

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Immediate Impact • Consistent Service • Lasting Outcomes

## Corporate Data

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|----------------------------|--|
| <b>DUNS</b>                | 067575680  |
| <b>Established</b>         | February 2009  |
| <b>Certifications</b>      | Ohio Minority Business Enterprise<br>Ohio Encouraging Diversity, Growth and Equity |
| <b>NAISC Codes</b>         | 541611, 611430, 611691, 611710   |
| <b>Terms</b>               | Upon Receipt   |
| <b>Accept Credit Cards</b> |  |

**Patricia Smoot Wick Consulting LLC** is a management-consulting firm whose principal has over 20 years experience serving nonprofit businesses, educational institutions and families. We build organizational capacity, sustainability and provide customized professional development engagements to support the delivery of consistent, efficient and impactful services to young adults transitioning from high school to college; college to life. **PATHworks!™** provides programs and services that help young adults move from passive to active decision-making in academics and life; and support parents, other adults and agencies who work with them.

Since 2009, the firm has been providing services to clients in four principle areas: Organizational Development, Training & Facilitation, Program Operations & Evaluation, Youth Development (Workforce Readiness, Post-Secondary Transitions, Conflict Resolution, Self-care Strategies and Engagement Skills).

## Purpose • Attitude • Tenacity • Hope • works!

### Core Competencies

#### Organizational Development

Engagements focus on addressing specific needs identified by organizations that affect their ability to deliver consistent, efficient and impactful services. Our work focuses on Program Development, Program Evaluation Processes for Grant Compliance, Team Building and transitional adaptations with existing capacity.

#### Training & Facilitation

Interactive staff development experiences that provide a safe space for teams to acquire practice knowledge and strategies to develop clear, consistent and realistic expectations for strengthening workplace accountability and productivity.

We also provide train the trainer services for **PATHworks!™** products and services. Keynote presentations, seminars, half-day and full day retreats are available.

#### Program Operations & Outcomes

We facilitate extensive program operations assessments and provide recommendations to insure alignment of processes with outcomes: staffing, program activities, identified outcomes, research justification of service, sustainability.

#### Youth Development

We offer products and services to help young adults move from passive to active decision-making in academics and life. We offer individual coaching, small group and large group training and seminars. Signature products include: **REAL Deal about Stress™**, **Get It Done!™** Post-secondary planning, **Hope Relationship™** Mentoring strategies and **Get Your ACT Together™** standardized test preparation.

### Past Performance

#### Girl Scouts of Northeast Ohio

Assessed current data collection and reporting practices to align with national transition to youth leadership outcomes.

#### Harvard School of Education/Stanford School of Education

Developed state-wide engagement strategy to learn the saving practices of low to moderate- income families in Ohio. Facilitated data collection (protocols, staffing, execution).

#### East Akron YMCA – Phoenix School/ Columbus YMCA – PALS staff engagement

Facilitated Hope Relationship principled Engaging Youth staff experience to support and inform current practices of guidance and discipline with adjudicated youth.

#### Asian Services in Action, Inc

Developed customized program to address unique acculturation needs of Asian American/Pacific Islander high school students as they transition to American educational system.

#### Destination College

Facilitated Hope Relationship™ series for high school seniors to prepare them for transition to college. Series included skills to develop good stewardship of mentoring relationships (value, selection, appropriateness and accountability) and an opportunity to practice new skills.

#### Educational Development and Growth for Employment (EDGE)

Developed and facilitated six-week summer workforce readiness program for the WIA grant funded EDGE program.

Success Skills for Youth... Strategic Support for Adults and Staff